

WITH WHICH IS INCORPORATED

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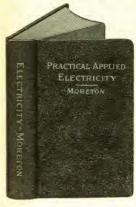
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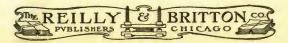
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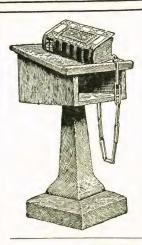
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The entry is transcribed from title page when the book is sent by publisher for record. Books received unless of minor importance, are given descriptive annotation. Prices are added except when not syftied by publisher or obtainable only on specific request. The abbreviations are usually self-explanatory. c. a fer the date indicates that the book is copyrighted; if the copyright date differs from the imprint date, the year of copyright is added.

A colon after initial designates the most usual given name, as: A: Augustus; B: Benjamin; C: Charles, D: David; E: Edward; F: Frederick; G: George; H: Henry: I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William, Sizes are designated as follows: F. (folio: over 30 centimeters high); Q. (410: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (15mo: 17½ cm.); T. (24mo: 15cm.); Tt. (32mo: 12½cm.); Fe. (48mo: 10 cm.). Sq., obl., nar., designate square, oblong, narrow. For books not received sizes are given in Roman numerals, 4°, 8°, etc.

Abraham, G: D.

British mountain climbs. Bost., Estes,

'II. (Je10) c. 448 p. 12°, \$2.50 n.
Swiss mountain climbs. Bost., Estes, 'II. (Jeio) c. 432 p. 12°, \$2.50 n.

Baldwin, Ja., and Bender, Ida C.

First reader; Second reader; Third reader. N. Y., Am. Book Co., '11. (Je10) c. 144; 176; 258 p. il. [some in col.] D. (Reading with expression.) 1st rea 30 c.; 2d reader, 35 c.; 3d reader, 45 c. 1st reader,

Baring-Gould, Rev. Sabine.

The land of Teck and its neighborhood; with 5 plates in colour and 48 other illus-

trations, together with a map. N. Y., J:
Lane, 'II. (Je10) II+327 p. O. \$3.50 n.
A description of the Swabian Alb in the ancient
Duchy of Teck, and its immediate surroundings, the
cradle of many great families of England. One
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the present time. so as to give in brief space the the present time, so as to give in brief space the ancestry of Her Majesty, the Queen of England. The land of Hohenzollern, birthplace of the German Imperial family, has also been included.

Barwell, Noel.

Cambridge. Bost., Estes, '11. (Je10) c. 100 p. 4°, (Beautiful England ser.) bds., \$1.25.

Bell, J: Joy.

A kingdom of dreams; with a front by E. S. Hodgson. N. Y., Cassell, '11. (Je10)

E. S. Hodgson. N. Y., Cassell, '11. (Jeio) c. 332 p. D. \$1.20 n.
Anthony Keith, finishing a prison term for a crime of which he is innocent, is mysteriously befriended by Godley Grant, an idealist. Further complications appear in the charming person of Sibyl Heriot, who meets the hero in a railway train, calls him by name, and gives him the first clue to his unknown benefactor. There rapidly develop a mythical kingdom, and an inheritance of \$5,000,000; and the heart interest and the quick succession of rattling incident seize the reader from the start and carry him clear through the book.

Belloc, Hilaire, i.e., Jos. Hilaire Pierre.
The French Revolution. N. Y., Holt, ['11.] (Je10) c. 256 p. S. (Home university lib. of modern knowledge; ed. by Herb. Fisher and others.) 75 c. n.

Benedict, Rob. D., comp.

Stories from the old French chronicles; retold in modern English. Bost., Badger,

'II. (Jefo) c. 143 p. D. \$1.50 n.
In the works of the old French chronicles, telling of events in France in the 14th to the 17th centuries, the compiler found many episodes, interesting or amusing, which he here gives in simple translation.

Bluim, J. M.

The accounting system of an ice company. [Cleveland, O., J. B. Savage,] '11. (Je10) c. 5-104 p. il. forms, 4°, \$10.

Bohle, H., and Robertson, D:

A treatise on transformers. Phil., Lippincott, '11. (Je10) 370 p. 8°, \$7.50 n.

Boissière, Alb.

The man without a face; L'homme sans figure; English version by Florence Crewe-Jones; il. by J. H. Redman. N. Y., Dilling-ham, ['11.] (Je10) c. '10-'11. 239 p. D. \$1.25 n.

\$1.25 n.

Barrabas, a sculptor, flees from his home. His son Polydore has committed a murder and the father takes the crime upon himself. He meets Kingsley, an American millionaire, who offers him his protection and \$200,000 if he will marry a young French milliner, with whom his son, Dr. Kingsley, is in love. The millionaire so as to work out a plot of vengeance destroys the sculptor's face with sulphuric acid; he is henceforth the "Man without a Face." The sculptor decides to take his own son out of the asylum, where he has been confined, and he and Polydore sail for New York. Polydore commits another crime and is electrocuted in America. Eventually Barrabas returns to France and lives in his old home with his two little grandchildren and his only daughter, Evelyne.

Bonar, Ja.

Disturbing elements in the study and teaching of political economy. Balt., [Williams & Wilkins Co.,] '11. (Je10) c. 145 p. 8°, \$1.

Bruce, W: Speirs.

Polar exploration. N. Y., Holt, ['11.] (Je10) c. 265 p. D. (Home university lib. of modern knowledge.) 75 c. n.

Buckley, Ja. Monroe.

Theory and practice of foreign missions; the Nathan Graves Foundation lectures; delivered before Syracuse University. N. Y., Eaton & M., '11. (Je10) 12°, 75 c. n.

Buehman, Estelle M.
Old Tucson; a hop, skip and jump history from 1539 Indian settlement to new and greater Tucson. Tucson, Ariz., State Consolidated Pub., '11. (Je10) c. 66 p. il. 12°, 50 c.

Caine, W:
The revolt at Roskelly's. N. Y., Putnam,

The revolt at Roskelly's. N. Y., Putnam, 'II. (Jeto) 361 p. D. \$1.25.

An amusing satire of the clannishness of hotel life. This curious, perverse development of the gregarious instinct in mankind the author has embodied in the group of individuals that are the self-appointed oligarchy of Roskelly's Hotel. Into this group with its icy exclusiveness is thrust the good genius of the book, a chatty, benevolent, unceremonious old gentleman, impervious to snubs and actuated by an unquenchable desire to communicate his warm humanity to all those with whom he comes in contact. The amusing scenes that result from his ill-appreciated kindness make lively reading. Mr. William Caine is the author of two other works of fiction, "Boom" and "A prisoner in Spain."

Campbell, Pearl Howard.

"This do in memory of me." Milwaukee,

Wis., Young Churchman, ['11.] (Jeio) c. 63 p. T. 25 c. n.
This little booklet contains a history of the institution of the Lord's Supper, our preparation and reason for receiving it. In the front are places for the date of baptism, confirmation, and first communion.

Carslaw, Rev. W. H.

The early Christian apologists. Lippincott, '11. (Je10) 116 p. 24°, (Temple Bible character ser.) 30 c. n.

Cartwright, G:

Captain Cartwright's journal; ed. by C: Wendell Townsend. Bost., Estes, '11. (Je10) c. 450 p. 8°, \$2.

Coppens, Rev. C:

Who are the Jesuits? St. Louis, Herder, 'II. (Jeio) c. 7-106 p. 12°, 50 c.

Cruikshank, A., and McKay, R. F.

Machine sketches and designs for engineering students. [N. Y., Longmans,] '11. (Je10) 8+40 p. il. Q. pap., 50 c.

Both authors are lecturers in machine drawing and design at the City and Guilds of London Central Technical College.

Cullum, Ridgwell.

The trail of the axe; a story of the Red Sand Valley. Phil., Jacobs, ['11.] (Jeio)

c. 422 p. O. \$1.25 n. C. 422 p. O. \$1.25 fl.

A story of the lumber camps of western Canada.
Tells of the love of Dave, the big lumberman, and
Betty, the vivacious little school teacher, and of the
plots and schemes of Jim Truscott, Betty's rejected
suitor. How nearly he came to ruining Dave and
how, indirectly, he nearly cost him his life, makes
a most thrilling story.

Darroch, Alex.

The place of psychology in the training the teacher. N. Y., Longmans, '11. of the teacher.

(Jeio) 7+142 p. D. 75 c. ii.

Author is professor of education in the University of Edinburgh. The fundamental thesis is that the method of approach to the study of psychology for the teacher student should be the method which endeavors to interpret mental development in terms of purpose, or as adjustment of means to ends.

Dimock, Rev. Nathaniel.

On eucharistic worship in the English church. Memorial ed., with an introduc-tory note by Rt. Rev. H. C. G. Moule. N. Y., Longmans, '11. (Jeio) 13+275 p. D. \$1 n.

Ditman, Norman E:, M.D.

Education and preventive medicine. N. Y., [Lemcke & B.,] '11. (Je10) 73 p. Q.

pap, 25 c.

This paper originally appeared in Columbia University Quarterly, June, 1908. Since the sixteenth century the average span of human life has increased from 21½ years to 40½ years. In the past inaccurate knowledge of the cause of disease made sanitation a blundering science at best, but the recently acquired knowledge of the causation and redee of preeding disease and of methods of according disease. modes of spreading disease and of methods of ac-quiring immunity, has transformed the face of mod-ern medicine, and the human race has the common knowledge that most diseases are preventable.

Duggar, B: Minge.

Plant physiology, with special reference to plant production. N. Y., Macmillan, '11. (Jeio) c. 15+516 p. il. D. (Rural text-book

ser.) \$1.60 n.

As professor of plant physiology in the New York State College of Agriculture in Cornell University, the author has seen the need for a textbook which shall demonstrate the practical value of the much-emphasized study of the activities and responses of organisms. Students trained for rural pursuits need this direct contact with practical problems. This text-book is intended for a half-year course, but may be suitably lengthened or shortened.

Eclectic English classics. v. 43, 44. N. Y., Am. Book Co., 'II. (Jeio) c. S. pors. Contents: Defoe, Dan., The life and adventures of Robinson Crusoe; ed. by Stephens; Webster, Dan.,

The orations on Bunker Hill Monument, The character of Washington, and The landing at Plymouth, ea.,

Faris, J: Thompson.

Making good; pointers for the man of to-morrow. N. Y. and Chic., Revell, '11. (Je10) 12°, \$1.25 n.

Favre de Coulevain, Mlle., ["Pierre de Coule vain," pseud.]

The unknown isle; tr. from the French Alys Hallard. N. Y., Cassell, '11. by Alys Hallard.

(Jeto) c. 434 p. O. \$1.35 n.

Since winning the Academy prize twelve years ago with her first novel, "American nobility," "Pierre de Coulevain" has achieved great success with "Eve triumphant" and "On the branch." The "unknown isle" in house and a held from Paris end triumphant" and "On the branch." The "unknown isle" is but seven hours and a half from Paris, cia Calais-Dover—for the author holds that England is terra incognita to the French. The book, told in the first person, is the record of a trip to England, where the author describes the country and people from a point of view at once new and fascinating. The narrative—for there is no plot—is interesting at any point, with a blend of fiction and fact that defies analysis.

Ferriman, Z. Duckett.

Greece and the Greeks. N. Y., Pott, '11.

(Jero) c. 338 p. pls. O. \$3 n., boxed.
This book is divided into the following headings:
Greek mainland, Isles, Types and traits, Domestic
life, Greek people, Faith and folk-lore, Education,
Public life, Literature and journalism, and Athens.

Fifth Avenue, New York, from start to finish.

N. Y., Wells & Co., I W. 34th St., 'II.

(Jeio) pls. obl. O. pap., \$1; leath., \$2.

Photographs eighteen inches long giving views of each side of every block of Fifth Avenue, with name of resident or merchant below each house. Names of occupants are also given in index at end.

Fisher, Jos. R.

The end of the Irish parliament. [N. Y., Longmans, 111. (Je10) 12+315 p. O. \$3 n.
By the author of "Finland and the Tsars," etc.
Covers the last thirty years of the eighteenth century, giving, from authoritative sources, the story of the fall of the Irish Parliament and its causes.

Forman, S: Eagle.

Essentials in civil government; a text-book for use in schools. [Illinois ed.; Michigan ed.; Wisconsin ed.] N. Y., Am. Book Co., '1ī. (Jeio) 251+32; 251+31; 251+32 p. D. ea., 60 c.

Fratcher W: F.

Fratcher's instantaneous calculator. [Detroit, Mich., Instantaneous Calculator Co., '11.] (Je10) c. 6 p. f°, with book of instructions, \$5.

Gill, A: Herman.

A handbook of oil analysis. 6th ed., rev. Phil., Lippincott, '11. (Je10) 188 p. 12°, \$2 n.

Ginzberg, Louis.

The legends of the Jews; tr. from the German manuscript by Paul Radin. v. 3, Bible times and characters from the Exodus to the death of Moses. N. Y., Jewish Publication Soc. of Am., II. (Jeio) c. 481 p. O. \$2.

For notice of complete work see "Weekly Record," P. W., June 5, 1909 [1855].

Glasgow, Ellen Anderson Gholson.

The miller of Old Church. Garden City, N. Y., Doubleday, Page, '11. (Je10) c. 432 p. D. \$1.35, fixed.

The story unfolds itself among contemporary Virtue of the story unfolds.

ginians, whom the author knows and depicts with sureness, sympathy and humor. Jonathan Gay, who thinks strict English game laws hold good on his American land, and the poacher Archie Revercomb have a difference of opinion, in which both hold their own valiantly. Abel Revercomb's love story shows the contrast between this contained upbuilding man, and his idle, self-indulgent rival.

Heath, Sidney H.
The heart of Haslehurst, 'II. ful England ser

Goucher, Rev. J: Franklin.

Growth of the missionary concept; the Nathan Graves Foundation lectures; delivered before the Syracuse University. N. Y., Eaton & M., '11. (Je10) 202 p. 12°, 75 c. n.

Gowing, F: H:

Building plans for modern homes. Bost., [F: H: Gowing, 18 Tremont St., '11.] (Jeio) c. 52 p. il. plans, obl. D. pap., \$1.
Each page gives plan of house, drawing or photograph showing completed building, brief description and estimate of cost. With the exception of a twelve apartment hotel design, the houses vary between a \$250 bungalow and a \$6000 three-flat apartment house.

Grafton, Bp. C: Chapman.

The lineage from apostolic times of the American Catholic church; commonly called the Episcopal church. Milwaukee, Wis., Young Churchman, ['11.] (Je10) c. 21+

Young Churchman, [II.] (Jeio) c. 21+296 p. pls. D. 75 c. n.
Author is Bishop of Fond du Lac, Wisconsin.
This book is written for the laity who have but an imperfect grasp on the history of the church.
The book begins with a chronological table of the church's history beginning with 33 A.D. to the fifth Pan-Anglican Conference in 1908. Bishop Grafton has written "Vocation." "Plain suggestions for a reverent celebration of the Hely Communion," "Fond du Lac tracts," etc.

Green, Alice Stopford, [Mrs. J: R. Green.] Irish nationality. N. Y., Holt, '11. (Je10) c. 256 p. D. (Home university lib. of modern knowledge.) 75 c. n.

Greene, Fs. Vinton.

The Revolutionary War and the policy of the United States. [In 3 v. v. 1.] N. Y., Scribner, '11. (Je10) c. 21+350 p.

O. \$2.50 n.

The author has undertaken to trace from the military point of view the history of the War of Independence, and to discuss the inauguration by Washington and his officers of a definite military policy for this country. The book is to be the first in a series of three volumes, the second of which will be devoted to the Mexican, Spanish and other minor wars. The third will deal with the Civil War. Each volume is in itself a complete work. By a major-general of volunteers in the war with Spain, author of many works on military subjects. The author has undertaken to trace from the author of many works on military subjects.

Handy (The) cyclopedia of things worth knowing: a manual of ready reference. Chic., A. J. Dubois, '11. (Je10) c. 382 p. 16°, \$1.

"Harding, P:, M.D.," pseud.

The corner of Harley Street; being some familiar correspondence of Peter Harding,

Amiliar correspondence of Peter Harding, M.D. Bost., Houghton Mifflin, 'II. (JeIo) 271 p. D. \$1.25 net.

The letters that tell the story purport to be written by one "Peter Harding." a successful middleaged London physician, to divers of his friends and family. They touch upon all manner of subjects, ranging from fishing for trout to religion, and from the study of medicine to love. Not the least of the reader's pleasure is in following the love story of the doctor's daughter, which comes to a happy and somewhat surprising termination at the end of the book.

Hassall, Susan Whitcomb.

The old home. San Diego, Cal., Frye & Smith, ['11.] (Je10) c. 9-93 p. il. 24°, 75 c.

The heart of Wessex; pictured by E. W. Haslehurst, '11. (Je10) c. 100 p. 4°, (Beautiful England ser.) bds., \$1.25.

Electric crane construction. Phil., Lippincott, '11. (Je10) 333 p. 8°, \$8 n.

Hirst, Fs. W.

The stock exchange; a short study of investment and speculation. N. Y., Holt, 'II. (Jeio) c. 256 p. D. (Home university lib. of modern knowledge.) 75 c. n.

Hobson, J: Atkinson.

A modern outlook; studies of English and American tendencies. Bost., Estes, 'II. (Jeio) 320 p. 12°, \$1.50 n.

Holm's race assimilation; or, the fading leopard's spots; a complete scientific exposition of the most tremendous question that has ever confronted two races in the world's history. Atlanta, Ga., J. L. Nichols & Co., ['11.] (Je10) c. '10. 526 p. il. pls. pors. 8°, \$1.50.

Hoskins, Leander Miller.

Theoretical mechanics; an elementary text-book. 4th ed. Stanford University, Cal., [L. M. Hoskins,] '11. (Je10) c. 11+ 456 p. diagrs., 8°, \$3.

Howard, Leland Ossian,

The house fly, disease carrier; an account of its dangerous activities and of the means of destroying it. N. Y., Stokes,

means of destroying it. N. Y., Stokes, ['II.] (Jeio) c. 19+312 p. il. pls. O. \$1.60 n. The chief of the U. S. Bureau of Entomology draws up an indictment against the fly. After describing the nature of the common house-fly, its habits and methods of breeding, he proves his case against it as a carrier of disease, and considers remedies and preventive measures, such as screening, fly traps and various poisons, repellent, and the treatment of breeding places. A special point is made of the possibilities of action by communities, with suggestions as to organization, publicity, interesting the children, and the work of boards of health.

Ilbert Sir Courtenay Peregrine.

Parliament, its history, constitution and practice. N. Y., Holt, ['II.] (Jeio) c. 256 p. D. 75 c. n.

Indian legends, by Haskell students [Indian]. [Lawrence, Kan., Haskell (Je10) 18 p. pls. 4°, 25 c. Inst., 'II.]

Iron ores of Lake Superior; containing some facts of interest relating to mining and shipping of the ore and location of principal mines, with original maps of the ranges, by Crowell & Murray. Cleveland, O., Penton Pub., '11. (Je10) c. 9-186+7 p. il. fold. maps, fold. tabs., fold. charts, 8°, \$3.50.

Jacobs, Philip P.

A tuberculosis directory; containing a list of institutions, associations, and other agencies dealing with tuberculosis in the United States and Canada. N. Y., Nat. Assn. for the Study and Prevention of Tuberculosis, 105 E. 22d St., '11. (Jeio) c. 331 p. O. 50 c.

James, W:

Some problems of philosophy; a begin-N. Y., ning of an introd. to philosophy. Longmans, 'II. (Jelo) II+226 p. O. \$1.25 n.
For several years before his death Professor William James cherished the purpose of stating his views on certain problems of metaphysics in a book addressed particularly to readers of philosophy. What is now published is all that he had succeeded in writing before he died in August, 1910.

Jerrold, Wa. Copeland, ["Walter Copeland," pseud.]

Norwich and the Broads; pictured by E. W. Haslehurst. Bost., Estes, '11. (Je10) c. 100 p. 4°, (Beautiful England ser.) bds., \$1.25.

Kershaw, G. B.

Modern methods of sewage purification. Phil., Lippincott, '11. (Je10) 370 p. 8°, \$7.50 n.

Klein, C:, and Hornblow, Arth.

The gamblers; a story of to-day; il. by C. E. Chambers. N. Y., Dillingham, '11.

(Jeio) c. 351 p. D. \$1.50.

By the authors of "The lion and the mouse," etc. A Wall Street story. Closely interwoven with the exciting narrative of business intrigue, with its thrilling plot and counterplot of the master manipulators of frenzied finance, is the tender love romance of a young banker who loses the woman he loves only to regain her at a moment when the doors of the penitentiary open before him. tentiary open before him.

Knowles, Mrs. J. H.

Heart talks on Bible themes. N. Y. and Chic., Revell, '11. (Je10) 12°, \$1.25 n.

Lacombe, Bernard Mercier de.

Talleyrand the man; tr. from the French by A. D'Alberti. Bost., Estes, '11. (Je10) 412 p. pors. 4°, \$3.50 n.

Langbridge, Canon F:

'Open letter"; a message to mothers on the home religious instruction of children. Phil., Union Press, 1816 Chestnut St., '11. (Jeio) 15 p. D. (Envelope ser. of booklets.) pap., 25 c., in envelope.

Langton, Stephen.

For her namesake; an anthology of poetical addresses by devout lovers to gentle maidens. Bost., Estes, '11. (Je10) c. 346 p. 12°, \$1.25 n.

Laurie, Arth. Pillans.

The materials of the painters' craft in Europe and Egypt. Phil., Lippincott, '11. (Je10) 460 p. 8°, \$2 n.

Lawrance, Marion.

Housing the Sunday school; or, a practical study of Sunday school buildings. Phil., Westminster Press, 'II. (Jeio) c. 5-146 p. front. il. plans, pls. 8°, (Modern Sunday school manuals.) \$2.

Legge, Arth. E. J. The silver age; a dramatic poem. N. Y., J: Lane, '11. (Je10) 136 p. D. \$1.25 n.

Lewis, Myron H:

Modern methods of waterproofing concrete and other structures; a condensed statement of the principles, rules and precautions to be observed in waterproofing and dampproofing structures and structural materials. N. Y., Henley, '11. (Je10) c. 344-379 p. il. 8°, 50 c.

Lieber, Fs.

of political ethics; Manual chiefly for the use of colleges and students at law. 2d ed., rev. and ed. by Thdr. D. Woolsey, with an introd. by N: Murray Butler. In 2 v. Phil., Lippincott, '11. Butler. (Jeio) 8°, \$5.50 n.

Little (The) office of the Blessed Virgin Mary; the office of the dead and other prayers used by the Sisters of Mercy; rev. by Rev. Ja. L. Meagler. N. Y., Christian Press Pub. Assn., [26 Barclay St.,] '11. (Jeio) 253 p. il. 24°, 40 c. n.; leath., 75 c. n.

Lubbock, Sir J:, [Lord Avebury.]

Marriage, totemism and religion; an an-ver to critics. N. Y., Longmans, 'II. swer to critics.

swer to critics. N. Y., Longmans, 'II.

(Jeio) 9+243 p. D. \$1.25 n.

Just fifty years ago Lord Avebury published a series of articles on "Prehistoric archæology," which was followed seven years later by a course of lectures on "The origin of civilization, and the primitive condition of man." Articles and lectures subsequently appeared in book form and have been the object of considerable criticism, especially of late years. The main theories attacked, which the author defends in this work, are that individual marriage was non-existent among the lowest races; that the capture of women led to marriage under the form of exogamy; that totemism originated from the habit to dominate nature, or nature spirits; and that religion is the very opposite of magic, and those who attribute religion to the lowest races of men have done so in consequence of their confusing these two opposite ideals. opposite ideals.

Lynde, Fs.

Lynde, Fs.

The price. N. Y., Scribner, 'II. (Jeio) c. 8+458 p. D. \$1.30 n.

Embittered by his inability to find work, Griswold a New Yorker stranded in New Orleans, determines to take bread if they will not let him earn it. Accordingly he holds up a bank president and forces him to hand over a large sum of money and flees to another state, where he begins life again. Under the ennobling influence of Margery, a girl who believes in him, though she knows his story, he realizes that he must pay the price of his crime and accordingly gives himself up to the police. After serving a two years' term he gets his reward.

McCall, S: Walker.

The business of Congress. N. Y., [Lemcke & B.,] '11. (Je10) c. 7+215 p. O.

(Columbia Univ. lectures.) \$1.50 n.

(Columbia Univ. lectures.) \$1.50 n. The author is Member for Congress from Massachusetts, editor-in-chief of the Boston Daily Advertiser, and has published other books, "Life of Thaddeus Stevens," "Address on Daniel Webster," etc. The present volume is instructive of the business of Congress under the following headings: General functions, Sources of rules, Introduction of bills, Committee of the whole, Previous question, Speaker, Special procedure of the Senate, Joint convention and Results. Index. Index. and Results.

McCook, Rev. H: Christopher.

Quaker Ben; a tale of colonial Pennsylvania in the days of Thomas Penn. Phil.,

vania in the days of Inomas Penn. Phil., Jacobs, ['II.] (Jeio) c. 336 p. O. \$1.35 n.

By the author of "The Latimers," "Tenants of an old farm," etc. An historic romance, introducing the expulsion of the Delaware Indians, the Cartagena campaign, and the outbreak of yellow fever in Philadelphia. Andy Burbeck, the Scotch-Irishman of "The Latimers," is introduced as a boy. Besides the elements of adventure there is introduced the Quaker spirit, shown in an especially interesting way in the spiritual experience of Robin More.

Macdonald, J. Ramsay.

The socialist movement. N. Y., Holt, ['11.] (Je10) c. 256 p. D. (Home university lib. of modern knowledge.) 75 c. n.

McLennan, Rev. W: E.

In his footsteps; a record of travel to and in the land of Christ; with an attempt to mark the Lord's journeyings in chronological order from his birth to his ascension. Rev. ed. N. Y., Eaton & M., 'II. (Jeio) 240 p. il. maps, 8°, 75 c. n.

Masefield, J:

William Shakespeare. N. Y., Holt, '11. (Jeio) c. 256 p. D. (Home university lib.) 75 c. n.

"Mercedes," pseud., comp.

The mercy manual; containing the little office of the Blessed Virgin Mary and the office of the dead; tr. by Rev. Ja. L. Meagler; and prayers used by the Sisters of Mercy. N. Y., Christian Press Assn. Pub., 'II. (Jeio) il. 24°, silk cl., 60 c. n.; roan, 90 c. n.; mor., \$1 n.

Mills, D: Collier.

The twentieth century hat factory. Danbury, Ct., Lee-McLachlan Co., '11. (Je10) c. 19-122 p. pls. fold. pl. 4°, \$2.50.

Mulhall, Mrs. Marion McMurrough.

Beginnings; or, glimpses of vanished civ-zations. N. Y., Longmans, '11. (Je10) ilizations.

8+119 p. D. \$1 n.

Devoted to an attempt to simplify the story of the early beginnings of our world, and to trace the origin of the vanished civilizations, told in plain language, suitable for youthful readers. By the author of "Explorers in the New World," "Between the Amazon and the Andes," etc.

Nicolson, J: T., and Smith, Dempster.

Lathe design for high- and low-speed steels; a treatise on the kinematical and dynamical principles governing the construction of metal turning lathes; with notes to guide the purchaser in the choice of a tool and many examples from practice. N. Y., Longmans, '11. (Je10) 10+402 p.

figs. tabs., Q. \$3 n.

The Manchester School of Technology, in which the authors are respectively professor of mechanical engineering and assistant-lecturer and demonstrator, has conducted experiments upon the durability of tool-steel and upon the results of this work the present volume is largely based. Researches upon the cutting forces acting upon lathe-tools, made with a dynamometer constructed in the school are also included, and much data collected from the best machine-tool makers adds to the value of the volume.

Older, Cora Miranda, [Mrs. Fremont Older.]
Esther Damon. N. Y., Scribner, '11.

Esther Damon. N. Y., Scribner, 11.

(Je10) c. 355 p. D. \$1.25 n.

Esther Damon, brought up by almost cruelly orthodox parents, and dedicated by her mother to missionary service, breaks away from restraint and becomes an outcast from society. How she is brought into contact with a man who, in the little New York up-state town, is regarded as the worst man in the community, and how he establishes a miniature republic and becomes a power for good, exerting the best of his influence on Esther, makes the story.

Onions, Oliver.

The exception. N. Y., J: Lane, 'II. (JeIo) 331 p. D. \$1.50.

The folly of her crude and rebellious youth pursues Berice Beckwith after she has completely outgrown her early undisciplined impulses. Even on her wedding night disclosure of her secret is threatened, and she lives under the shadow of blackmail, in constant dread, until explanation becomes inevitable. The scene is Cotterdale—an English country place—and London.

Ottenheimers' manual of general information; containing latest census statistics, voting

statistics, postal regulations, salaries of government officers, valuable tables. Balt., I. & M. Ottenheimer, [321 W. Baltimore St.,] '11. (Je10) c. 128 p. S. pap., 10 c.

John Dennis, his life and criticism. N. Y., [Lemcke & B.,] '11. (Je10) c. 8+229 p. por. O. (Columbia Univ. studies in Eng-

lish.) \$1.35.

lish.) \$1.35.

The subject of this biography was born in London in 1657. He was one of the wits of the time of Charles II., a notable figure in the Age of the Augustans, and was an intimate friend of Dryden. His labors as a critic have come down as bitter and severe sayings to be avoided by our present so-called literary foes. However, in the last twenty years there has been a reaction in his favor and he has come to be recognized as a "serious and well equipped critic." This work is divided into three parts: first, to the death of Dryden in 1700, second, through the first decade of the 18th century, and last to the year of his death in 1734. Index.

Reeks, Marg.

The mother of Goethe, "Frau Aja;" with a photogravure front. and 17 other illustrations. N. Y., J: Lane, '11. (Jeio) 311 p.

O. \$3.50 n.

An interesting biography of one who appeals through her own strong and imaginative personality, as well as through her relationship to her great son. From her he inherited his joie de vivre, his genial sympathy, and the brilliant imagination which conceived Faust. The story of her life, and the honor which came with old age is a very human narrative.

Rockwell, F. F.

Home vegetable gardening; a complete and practical guide to the planting and care of all vegetables, fruits and berries worth growing for home use. Phil., Win-

worth growing for home use. Fill., Willston, II. (Jeto) c. 262 p. D. \$1 n. Written for the man who wants to establish a vegetable garden on his suburban lot for family use. Mr. Rockwell, the author of this work, is a practical gardener himself. From long experience he realizes just what the average layman wants to know in order to raise a successful and varied crop. He realizes also that this information must be presented in a logical sequence in order that it may be used to the best advantage.

Sands, Hayden.

Lights and shadows. N. Y., De Mille Co., [145 W. 45th St., '11.] (JeIo) c. 142 p. D. hf. cl., \$1.25, boxed.

"Songs of light" and "Songs of eventide," daintily bound in white with pale grey design of shadowy leaves and branches.

Saylor, H: H.

Bungalows; their design, construction and furnishing; with suggestions also for camps, summer homes and cottages of similar character: il. from photographs and plans. Phil., Winston, '11. (Je10) c. 188 p. Q. \$1.50 n. What a bu

Q. \$1.50 n. What a bungalow really is, where the style originated how it has been applied to American needs, particularly for summer homes, camps, mountain shacks, and various other types is here told. Plans and photographs of successful attractive bungalows illustrate the matters of planning and building materials. The interior finish is also taken up, to gether with schemes for furnishing that are in harmony with the informal and comfortable character of the building. Water supply and drainage are fully discussed. Another most important feature fully treated in this volume is the fire-place.

Sheran, Rev. W: H:

A textbook of English literature for Catholic schools. N. Y., Am. Book Co., ['11.] (Je10) c. 1+498 v. pors. D. \$1.25
By the professor of English literature, St.

Seminary, St. Paul. Features of the book are the frequent introduction of condensed quotations from critics of standing, the historical setting given to each chapter, and the avoidance of religious or provincial bias.

Spencer, H: Percival.

A rape of Hallowe'en; [poems.] Bost., Badger, '11. (Je10) c. 107 p. D. bds., \$1.

Stevenson, Rob. L:

The letters of Robert Louis Stevenson. [Biographical ed.;] ed. by Sidney Colvin; a new ed. rearranged in 4 v., with 150 new letters. v. 1, 1868-1880, Scotland, France, California; v. 2, 1880-1887, Alps and Highlands, Hyères, Bournemouth; v. 3, 1887-1891, The Adirondacks, Pacific voyages, first year at Vailima; v. 4, 1891-1894, Second, third and fourth years at Vailima, the end. N. Y., Scribner, '11. (JeIo) 41+340; 12+382; 9+392; 9+417 p. S. ea., \$1; limp leath., \$1.25 n.

Stock, Eug.

A plain man's thoughts on Biblical criticism. N. Y., Longmans, '11. (Je10) 32 p.

S. pap., 15 c. The author believes that only good can come from the critical studies of devout and reverent men, whether we agree with particular conclusions of theirs, or not.

Tahor, Grace.

The landscape gardening book wherein are set down the simple laws of beauty and utility which should guide the development of all grounds. Phil., Winston, '11. (Je10)

C. 180 p. pls. Q. \$2 n.
Miss Tabor, a well-known landscape architect,
which is the style of a garden," "Vines as harmonizers,"
"The style of a garden," "Vines as harmonizers,"
"Vistas good and bad," "Entrances and gateways,"
"The use of shrubs," "The place of flowers," "Wine
ter and the garden," "The vegetable garden beautiful," "Garden furniture and accessories," "Planting
and general care."

Taylor, Hannis.

The origin and growth of the American constitution; an historical treatise in which the documentary evidence as to the making of the entirely new plan of federal government embodied in the existing constitution of the United States is, for the first time, set forth as a complete and consistent whole. Bost., Houghton, Mifflin, '11.

whole. Bost., Houghton, Milmin, 11.

(Jeio) c. 42+676 p. O. \$4 n.

By the former minister plenipotentiary of the United States to Spain, author of "The origin and growth of the English Constitution." "International public law," etc. Although most of the material in this book was previously accessible, it has never before been extricated from the documentary evidence and presented in unified form. The Pelatiah Webster pamphlet, however, was Mr. Taylor's own discovery, and this, as the undoubted source of our constitution is of the greatest importance.

Whiting, Lilian.

Boston days; the city of beautiful ideals, Concord, and its famous authors; the golden age of genius; dawn of the twentieth century; first decade of twentieth century. Bost., Little, Brown, '11. (Je10) c. '02, '11. 12+543 p. pls. pors. facsims., O. \$1.50 n.

For notice of first edition see "American Catalog," 1900-1905, v. 2, '02. In her new chapter, "The first decade of the twentieth century," Miss Whiting quotes from many of the letters she received from Mrs. Livermore and she also reviews the notable deaths that have occurred since the beginning of the century, including Dr. Edward Everett Hale,

Dr. E. Winchester Donald and Thomas Wentworth Higginson. The splendid contemporary development of Boston as a cosmopolitan center is discussed in this additional chapter.

Whittier, J: Greenleaf.

Whittier correspondence from the Oak Knoll collections, 1830-1892; ed. by J: Albree. Salem, Mass., Essex Bk. & Print bree. Salem, Mass., ESSEX DA. Club, '11. (Je10) c. 10+295 p. pors. 8°, \$7. (189 copies.)

Winans, Ja. Alb.

Notes on public speaking; for the classics in public speaking, Cornell University. [Ithaca, N. Y., Journal Pr.,] '11. (Jeio) c. 3-126 p. 8°, 50 c.

Woman's Educational and Industrial Union, Bost., Department of Research.

Studies in economic relations of women. 2, Labor laws and their enforcement with special reference to Massachusetts by C: E. Persons and others; ed. by Susan

M. Kingsbury. N. Y., Longmans, 'II. (Je10) 22+419 p. O. \$2 n.
The phases of this question considered are: Early history of factory legislation in Massachusetts: from 1825-1874; Unregulated conditions in woman's work; Weakness of the Massachusetts child labor laws; Standing of Massachusetts in the administration of labor legislation; Labor laws of Massachusetts, 1902, 1910; Regulation of private employment agencies in the United States. Index.

Woolsey, J: Martin.

The discovery of Noah's ark, final and decisive. N. Y., Cochrane, '10, ['11.] (Je10) c. 62 p. 8°, 50 c.

Worden, E: Chauncey.

Nitrocellulose industry. N. Y. Va Nostrand, '11. (Je10) 1239 p. il. 8°, \$10. Van

Wright, G: F:, D.D.

The ice age in North America and its bearings upon the antiquity of man. 5th ed., many new maps and il.; enl. and rewritten to incorporate the facts that bring it up to date; with chapters on Lake Agassiz and the probable cause of glaciation, by Warren Upham. Oberlin, O., Bibliotheca Sacra Co., 'II. (JeIo) c. 21+763 p.

theca Sacra Co., 'II. (JeIo) c. 21+703 p. (26 p. bibl.) O. \$5 n.

Formerly published by D. Appleton & Co. The author is late assistant on the Pennsylvania and United States Geological Surveys, and has brought out other books, "Logic of Christian evidences." "Greenland ice fields," "Asiatic Russia," etc. Twenty years have elapsed since the first edition of this book, which have been most fruitful in glacial investigations. The main theories remain, however, the same, and in the present revision the new material is especially abundant upon a few subjects. Index.

is especially abundant upon a few subjects. Yeigh, Fk.

Through the heart of Canada; with 38 illustrations. Chic., McClurg, '11. (Je10)

mustrations. Chic., McClurg, 'II. (Jeio) 319 p. O. \$2.75 n.

By the author of "Ontario's Parliament buildings," compiler of "Five thousand facts about Canada," etc. Starting with Nova Scotia, the author gives pen pictures of Canada, including New Brunswick, the Magdalen Islands, Onebec, Montreal, Ontario, the land of the rancher, the Selkirks, Southern British Columbia and the costal cities. There are also chapters on "The foreigner in Canada," "The nolice patrol of half a continent," "Mountains and mountain climbing," and "Along the Fraser and the Cariboo."

Young, Gilbert Amos.

Notes on steam engines. Lafayette, Ind., Burt-Haywood Co., [409 Harrison St., '11.] (Jeio) c. 10+148 p. diagrs., 8°, \$2.

Che Publishers' Weekly

FOUNDED BY F. LEYPOLDT

June 10, 1911

The editor is not responsible for the views expressed in contributed articles or communications.

Publishers should send books promptly for weekly record and descriptive annotation, if possible in advance of publication. The Record of the Publishers' Weekly is the material of the "American Catalog," and so forms the basis of trade bibliography in the United States.

"I hold every man a debtor to his profession, from the which, as men do of course seek to receive countenance and profit, so ought they of duty to endeavor themselves by way of amends to be a help and an ornament thereunto."—Lord Bacon.

BOOK READERS IN PROCESS.

The recent agitation for an increase of postage on periodicals has called attention anew to the amazing rise of periodical publications and their truly prodigious multiplication in this country in the last quarter century, a phenomenon which invites attempt at explanation and, after that, query as to whether the movement be inherently one for good or bad.

The reasons for it are not far to seek. First, of course, comes the low postal rate which periodicals were early granted, at first, if not now, as a subsidy, and against which books could not compete in carriage. Second, and an even greater factor, has been the growth of advertising, which has shifted the burden of cost from reader to advertiser, and again rendered it impossible for books to compete with the magazines on anything like equal terms of bulk and price. has been the change in the temper of the reading public, the spirit of the age. This change has itself been due to several factorsthe advent of an immense immigration unused to sustained reading, the growth of an equally great rural reading class, an increasing distrust of the newspapers, too often nowadays the "organs" of certain men or certain interests, and a dangerous popular impatience with the deliberate solidity and tempered balance of the typical book publication.

It is difficult to foresee the ultimate effect of the magazine flood on the American reading public. That it contributes to the superficiality of which we are as a nation only too often accused is likely; but that it sharpens our national alertness of thought and action seems no less true. Magazines are cheapthat is their distinguishing mark—yet in scores of cases they maintain a standard which many a book publisher would do well to envy and emulate. When they are reprehensible it is almost never from actual viciousness, but because they offer merely harmless—and worthless—trash, "entertainment" for a people that is entertainment mad.

"America, and specially young America," said the Springfield Republican recently, "is threatened with a surfeit of entertainment. Never was clever entertainment of a mediocre sort so lavished upon a population ill-trained for self-defense by discipline, ideals and habits of intellectual effort. Even imperial Rome could not offer its 'circenses' every day, and when the amphitheatre was closed the capital must have been a dull place, with no cinematographic shows, no new Everybody's, no colored comic supplements, no vaudeville with new stunts."

The danger is that periodical reading, artificially stimulated by an extremely low postage rate and advertising subsidies, may swamp real intellectual activity. As a nation we are reading so much that we have no time to think. It has been repeatedly said of late years that we are taking our thinking, ready made for us, in periodical capsule doses. The scholarly but authoritative book is too often denominated "dry," and the superficial but sparkling magazine summary relied on in its place. We are becoming prone to half-baked generalizations on insufficient Public interest in contemporary premises. events was never more instant and acute; sustained thought in the individual, carefully balanced, documented and coherent ratiocination, never more rare.

Yet the undeniable fact that, notwithstanding the immense spread of periodical literature, more books are being bought and read than ever before points the optimistic view that may be taken of the situation. If it is true, as has been stated, that the reading public of Mr. Hearst's newspapers undergoes a complete change on an average of every seven years, it is probably no less true that at each ascending stage of literary development there is a similar progression of clientele.

It is one of the splendid things about the reading habit that it tends more and more to refine the reading taste. The trivial fiction that was eagerly devoured five years ago seems trivial to-day; the liking for absurd sentimentalism and sensational exaggeration has unconsciously been transformed into re-

gard for something a step or two higher, cleaner, saner.

So the Hearst habitué, recruited from the ranks of those who have never read at all, gradually outgrows his first literary mentor. From cheap newspaper to better newspaper, from paper to magazine, and from magazine to book is the easy and natural advance. Thousands of readers all over the United States are making that advance every day of the year.

In the end nothing will satisfy any earnest reader save the printed book—to read and to possess it. We of the booktrade should therefore be grateful to the periodical press, good, bad and indifferent, which, however unwittingly, is gradually raising up for us a new and enlarged book reading and book buying clientele.

REORGANIZATION OF THE JOHN LANE CO.

THERE has been a complete reorganization of the management of the John Lane Company, publishers and importers, of New York, and the former administrative heads are no longer connected with the company. Mr. Lane sailed for England Wednesday morning, after having spent a month in this country looking after the affairs of the company and effecting a reorganization.

The contracts of Rutger Bleecker Jewett, vice-president and director, and Mr. Lane's chief executive officer in this country, and of Benjamin F. Maupin, director and treasurer, expired at this time. Mr. Lloyd sent in his resignation, and it was accepted. Mr. Jewett and Mr. Maupin still retain their stock interest in the firm, Mr. Lane being the majority stockholder.

Walter A. Johnson, formerly manager of the International Studio, has taken the vice-presidency and managing directorship of the company. J. Jefferson Jones, formerly associated with the J. B. Lippincott Company, of Philadelphia, is to be the chief managing editor for the company, and C. A. Canner sales manager of the book department. Mr. Johnson, the new active head of the company, is an old Doubleday, Page & Co. man, with considerable experience in book and magazine work.

The John Lane Company was established here fourteen years ago to represent The Bodley Head, London. Besides issuing the *International Studio*, it carries on a general publishing business, and is the publisher of W. J. Locke, Stephen Phillips, Kenneth Grahame, Anatole France, G. K. Chesterton, Eden Phillpotts, and many other leading European and American authors.

Mr. Jewett has not yet stated his plans for the future. Few men in the trade are more highly esteemed, and it would be indeed unfortunate to it if he should turn his energies in any other direction.

The John Lane Company contemplates, for

the present at least, no marked change in its publishing plans. It will, however, be ready shortly to make several book announcements of considerable importance.

ANOTHER MAGAZINE MERGER.

Despite the emphatic denial of Mr. Hampton, noted in last week's Publishers' Week-Ly, the merger of Hampton's Magazine and The Columbian, announced in the Weekly four weeks ago, is now admitted to be a fact. The deal, said to be one of the largest ever effected in that field, was closed Friday of last week, when Hampton's, the Columbian, the Home, the Sterling, Orff's Farm Review, and The American Woman's Review were brought under the same control. The purpose of the merger is to extend and develop the principle of co-operation between publishers and readers.

"This principle of co-operation," said Roy Long, who is to be the editorial executive of the associated magazines, "is as old as the English co-operative stores, but is of very recent development as a business plan in the magazine field. Other magazines have sold stock to their readers, but usually with the simple purpose of raising capital. Mr. Hampton has done the same thing with the object of obtaining popular support for his policies of civic and political betterment. The Columbian Magazine was the first to take up the plan as an out-and-out matter of business

"J. B. Haynes is the man who worked out the plan. He was never a magazine man and is now out of the business, but he laid out the plan on which the Columbian was started. It differed from the stock-selling done by others, including Hampton's, in the important particular that they were started with plenty of capital and were established before any stock was sold. The Columbian was started with practically no capital, and \$100,000 worth of stock was sold in small lots before the first issue of the magazine was published. was done chiefly by personal solicitation among the mass of the people on the strength of a prospectus showing the advantages of co-operation. The purchasers were given to understand that the value of their stock and the prospect of dividends depended entirely on their efforts to extend its circulation, and especially in the direction of patronizing firms that advertised in it and recommending them to their friends.

"The result has been been that the Columbian, two years after it was started, has a circulation of 200,000, no indebtedness, and 11,000 stockholders, most of whom are on the alert in its interest all the time. It has paid 16 per cent, in dividends.

"A year ago the same plan was taken up by the Western Magazine Publishing Company of St. Louis, which publishes the Sterling Magazine, Orff's Farm Review, and the American Woman's Review. It has achieved the same success and now has 8000 stockholders. Hampton's, through its own plan, has distributed its stock among 5000 stock-

holders. Thus, by the combination effected, we have 24,000 stockholders for the associated magazines, all of whom are field agents for circulation and advertising work."

The new company which takes over the three concerns is the Columbian-Sterling Publishing Company. Its headquarters will be in New York, where Hampton's and the Columbian will continue to be published. Others will be printed at the Western office in St. Louis, where the Western company has a large plant. It is expected that eventually a building will be erected in New York where all the publications will be manufactured.

In the new company Frank Orff will be president and general manager. Ray Haller, who has been associated with him in St. Louis, will be the manager there. Mr. Orff will be a new man in the Eastern field, but he has been in the printing and publishing business in St. Louis for twenty years. He has also published magazines and newspapers in Fort Wayne and Omaha.

Mr. Hampton will remain the editor of Hampton's. Ray Long, heretofore associate editor of Hampton's, has been in the magazine field less than a year. He was formerly managing editor of the Cleveland Press and

the Cincinnati Post.

Albert Ellery Bergh, managing editor of the Columbian, will be managing editor of all the publications. Thomas Jones, vice-president of the new company, will be the circula-tion director. He was formerly with the Review of Reviews and McClure's. A. L. Schmidt, secretary, will be in charge of the business management in St. Louis. Lee Sidwell, treasurer of the Columbian Company, becomes treasurer of the new concern.

SINGLE ORDER FOR 100,000 BIBLES

WHAT is called the largest single order ever given for Bibles was recently filled by the American Bible Society and Thomas Nelson & Sons. One hundred thousand Bibles was the order. Twenty-five thousand copies have to reach San Francisco in time

for the Triennial Convention of the Inter-national Sunday School Association June 28. These were printed by Thomas Nelson & Sons. Twenty-five tons of paper are required, and it took two months to finish the printing, the presses running day and night. Fifty thousand Bibles are to be distributed in New York next fall.

As the result of two commercial travellers meeting in a Chicago hotel a few years ago, forming the Christian Commercial Travellers' Association, 50,000 Bibles are distributed free each year by workers called Gideons among the hotels of the country.

Each Bible will contain these lines pasted on the fly leaf:

If lonesome or blue and friends untrue, read Psalms 23 and 27; Luke 15.

If trade is poor, read Psalm 37; John 15. If discouraged or in trouble, read Psalm 126; John 14.

If you are all out of sorts, read Hebrews

If you are losing confidence in men, read I Cor. 13.

If sceptical, read John 6:40; 7:17; Phil. 2:9-II.

If you can't have your own way, read James 3.

If tired of sin, read Luke 18:35-43; 18:9-14; John 9.

If very prosperous, read I Cor. 10:12, 13. Happy conclusion, Psalm 121; Matt. 6:33; Rom. 12.

The American Standard Bible is the version used. The distribution has called attention anew to this edition; and to answer the numerous queries regarding it received Thomas Nelson & Sons have prepared a little "Question-and-Answer History" of it in pamphlet form. This may be obtained by those interested on request.

Printers' Ink says: "When you hear of a concern that is knocked by its competitors you will find it safe to send for its catalogue before you buy—just to learn why it is getting the business."



"REAL BOOK PROFITS."

WE are in receipt from E. P. Dutton & Co. of an entertaining little pamphlet with the above title. Its 12 pages are full of ideas which every bookseller will find worth while for his business. And, besides, they are interesting and readable, with a pleasing flavoring of humor. The bookseller, satiated with books and other reading matter, will find this booklet, say the publishers, "as refreshing to his mind as lemonade to a thirsty throat. The publishers add that it is also refreshing to the bookseller's bankbook.

The purpose of the book is to show some real possibilities in book selling, with incidental emphasis on selling Everyman's Li-

brary.

The introductory note bears the heading: "The Geography of Profits," and reads:

(Notes from the Log Book of the Good Ship "Analysis" on an Exploration trip on the Oceans of "Loss and Gain.")

Oceans of "Loss and Gain.")

The waters of profit are very deceptive, full of "Straits" and "Capes of Good Hope" with dreary coast stretches of mistakes and disappointments. At the North Pole of Competition and at the South Pole of Cost Ignorance profits are frezen stiff and dead, way below the zero mark of Cost.

At the Equator, profits are frequently only mirages. They are conjured up by the hot blasts of excessive prices, blowing the Sales toward the Dead Sea of Dull Business.

The Gulf Stream of Modern Business Methods flows toward and in the temperate zones. It spreads over the adjoining shores of Large Sales, the nursing warmth o Small Profits. The result is an abundant vegetation of Business with yearly crops of Very Satisfactory Gains. Satisfactory Gains.

Some of the other subheads are suggestive: "A Living or a Profit?;" "What the Bookseller Thought About It;" "Economy to the Limit;" "When the Star Performer Did Not Star;" "Space Efficiency;" "The Power of a Name;" "Guiding the Purse of the Public;" "How a Restaurant Was Saved;" "The Book Store as a Drug Store.

ADVERTISING BOOKS DUTIABLE.

In the case of the protest of F. R. Downing & Co., of New York, the Board of Appraisers have held that the merchandise consisting of printed matter for free distribution was not entitled to the benefits of paragraph 517, and the decision of the Collector of Customs was sustained. It was strictly advertis-ing materials in the form of printed pam-phlets, entitled "A Descriptive Account of a Publication Without Parallel in the Literature of Missions," issued to further the sale of a publication of the "Reports of the Com-mission of the World Missionary Conference." Duty was assessed as printed matter or books not specially provided for at 25 per cent, ad valorem under provisions of paragraph 416, act of 1900. Said merchandise was claimed free of duty under paragraph 517, as publications of individuals for gratui-tous private circulation. The privilege of free entry has always been denied on articles of this kind, and the board frequently so ruled on articles of the nature of advertising pamphlets.

ANOTHER importation case recently decided was that of the Board of Appraisers in the of its rates, the improvement of its machin-

protest of Francesci Tocci, of New York. The merchandise, consisting of printed books, was classified under the provisions of paragraph 416, and claimed free under paragraph 518, as books printed chiefly in languages other than English. Protest 471,734 involves duty on books of printed music. As the foreign language present in same was a mere incident to the music, the claim was over-ruled and the assessment of "music in books" affirmed. Protest 571,735 involved books printed partly in English and partly in a forcign language. The board held that several of the books were as claimed, but the rest had no fair preponderance of foreign language present. The protest was therefore sustained as indicated and overruled in all other respects.

BEST SELLING BOOKS.

From the Bookman's list the six best-selling books (fiction) which have sold best in the order of demand during April are:

I. The Prodigal Judge. Kester. (Bobbs-

Co.) \$1.....

6. Marie Claire. Audoux. (Doran.) \$1.20. 85

The best-selling non-fiction was:

I. The Doctor's Dilemma. Shaw. tano.) \$1.50. 2. How to Live on Twenty-four Hours a

Day. Bennett. (Doran.) 50 c. 3. The Piper. Peabody. (Houghton Mifflin.)

\$1.10.

4. Old Age Deferred. Lorand. (Davis.) \$2.50.

5. The Practical Flower Garden. Ely. (Macmillan.) \$2.

6. Souls in Action. Begbie. (Doran.) \$1.25. The best-selling juveniles were:

Motor Boys Over the Rockies. Young. (Cupples & Leon.) 60 c. 2. Dave Porter and His Rivals. Stratemeyer.

(Lothrop, Lee & Shepard.) \$1.25

3. Boy Scouts of America. Seton. (Doubleday, Page.) 50 c. 4. Mary Ware in Texas. Johnston. (Page.)

\$1.50.

5. Wells Brothers. Adams. (Houghton Mifflin.) \$1.20.

POSTAL MATTERS. PARCELS POST HEARING.

A PARCELS post hearing will be held at the rooms of the Committee on Post Offices and Post Roads of the House, Washington, D. C., June 14, at 10 A.M.

The object of this hearing is to consider the extension of the postoffice, the reduction

ery and administration, the establishment of a general system of postal insurance and the immediate passage of the Sulzer Parcels Post Bill, H. R. 14, extending our general merchandise weight limit from 4 to 11 pounds; reducing the 16 c. a pound rate to 8 c.—our common domestic rate of 1874 and the common European rate to the United States of to-day; inaugurating a local service on the rural routes: I pound, I c.; II pounds, 5 c.; 25 pounds, 10 c., and establishing a general system of postal insurance.

While falling far short of the public need, the enactment of this bill into law is expected greatly to simplify the postal business, increase its revenues by scores of millions of dollars a year, save the public hundreds of millions, and pave the way for the early passage of a more comprehensive measure.

COMMUNICATIONS.

THE AUTHOR OF "A VAGABOND JOURNEY" ONCE (NEARLY) IN THE BOOK BUSINESS.

FLINT, MICH., May 22, 1911.

To the Editor of The Publishers' Weekly.

DEAR SIR: When I saw last year Harry Franck's name as author of the "Vagabond Journey Around the World," the peculiar spelling of the surname made me wonder whether it could possibly be the same boy who was a resident of Flint some years ago and carried a newspaper route for me. I wrote the Century Company for his address, and they informed me that he was a teacher of modern languages in the Technical High School of Springfield, Mass. I was pleased to learn upon writing him that he was our old Flint boy, whom I had not seen since he quit my employ.

The quick movement of years makes it seem wonderful that he could possibly, in this time, have educated himself and made this wonderful journey in the few years after he left me. It is really a wonderful book and we feel proud of him and his accomplishments. I enclose you a clipping that he recently sent me, taken from the Springfield Republican, that shows his plans for another long trip, to South America. A boy like this, the son of a laboring man, is entitled to great credit for making so much of himself, and every bookseller in the country should put his shoulder to the wheel and do all he can for him and for all boys that show such ability and pluck.

Respectfully yours, M. E. CARLTON, Pres. M. E. Carlton Co.

OBITUARY NOTE.

FRANCIS McDAVITT, a retired publisher, died May 31 of heart disease at his home, No. 1654 84th Street, Brooklyn. He was born in Ireland eighty-two years ago, and was for many years a member of the firm of Heff & Mc-Davitt, publishers of Catholic literature.

PERIODICAL NOTES.

PRESIDENT F. A. DELANO, of the Wabash Railroad system, speaking before the Chicago Traffic Club recently, advocated the regulation of newspapers by the Interstate Com-merce Commission as semi-public utilities. "The railroads have gone through regulation and laid down a system of procedure, and the honest roads are profiting by it," said Mr. Delano, "but why stop at the railroads? Why not apply the same rule to bankers, to interstate shippers and merchants, and, indeed, why not give the newspapers a taste of I think it would do them good."

THE Physical Culture Magazine, which for a number of years has been devoted to articles entirely on the subject from which the magazine takes its name, will be changed into a general magazine. All of the old titles and subjects will be retained in the enlarged publication. A number of writers, among them Ella Wheeler Wilcox, Upton Sinclair and others, prominent in both newspaper and magazine fields, have been secured. It is also expected to secure a large staff of expert magazine writers.

Frederick Fayram, for sixteen years general manager of the Housekeeper, has purchased an interest in the Sunnyside Publishing Company, publisher of Uncle Remus' Home Magazine, of Atlanta, and has been elected president and general manager. Julian Harris, as heretofore, will be the editor. As soon as additional machinery can be installed the magazine will be enlarged, additional features added and otherwise improved. Mr. Fayram is English by birth, but came to America when quite young. He be-gan work with the Detroit Free Press, and from there went to St. Paul and Minneapolis, where he purchased an interest in the Housekeeper. He came with it to New York, as treasurer, when Robert Collier and Condé Nast acquired it, but then sold out.

WILLIAM R. HEARST, who sailed for Europe last week, has brought suit against Robert J. Collier, asking \$500,000 damages for an article in Collier's Weekly dealing with Hearst's newspaper, the Journal—one of a series of articles on American newspapers by Will Irwin. The article in question charged, among other things, that "a thousand dollars would buy indirectly an editorial by Arthur Brisbane." Clarence J. Shearn, Hearst's lawyer, said that he had warned Collier that suit would be brought last fall, long before the article appeared. Collier replied that he would stand personally responsible for anything said about Hearst in his magazine. The article appeared, and papers in the suit were promptly served on Collier. Collier's states that their only fear is that Mr. Hearst will not allow the suit to come to trial.

LITERARY AND TRADE NOTES.

INADVERTENTLY, in our issue for May 20, we may have given the impression that the Crowell Company were the exclusive publishers of Dr. O. S. Marden's books. Of course this is incorrect, several of them being published by Lothrop, Lee & Shepard. "THE DOP DOCTOR," printed in the United States under the title of "One Braver Thing," and the name of whose author was given as "Richard Dehan," turns out to be the work of Clotilde Graves, the Irish storywriter and dramatist. She is well known in London literary and theatrical circles.

This week D. Appleton & Company are publishing the following books: "The Woman Haters," the new novel by Joseph C. Lincoln, author of "Cy Whittaker's Place;" "Winding Paths," by Gertrude Page; "The House of the Seven Gabblers," by Nina Larrey Duryea; "Toy Dogs and Their Ancestors," by Hon. Mrs. Neville Lytton; "Along the Andes and Down the Amazon," by Dr. H. J. Mozans; and "Stories and Story-Telling," by Angela M. Keyes.

It was announced Tuesday that a London gentleman who desires to remain anonymous has provided the sum of £20,000 (\$100,000) to be devoted to the distribution in England, Germany, France and Italy of a presentation edition of Norman Angell's book in favor of peace, "The Great Illusion." This book has already created a great impression among statesmen and is having increased influence in favor of international peace in every country. Its author's real name is Ralph Lane, and he is managing editor of the Paris edition of the Daily Mail. The book is published in this country by Putnam.

Three seasonable books published by the John C. Winston Company are Henry H. Saylor's "Bungalows," which tells of their design, construction and furnishing, including lighting systems, water supply and interior finishing, with an interesting chapter on the fire-place, and a discussion of the planting of flowers, vines and shrubs to give the bungalow its best setting; F. F. Rockwell's "Home Vegetable Gardening," well illustrated and full of practical information for the home gardener; and Grace Tabor's "The Landscape Gardening Book," treating of the setting of the country home, and including such subjects as vistas, garden furniture, and entrances and gateways.

CHARLES SCRIBNER'S Sons regard the revised edition of Robert Louis Stevenson's Letters, with its one hundred and fifty letters never before printed, as their most important publication this season. Its four vol-umes are intended to form a definitive col-The new letters include some of the most characteristic and delightful Stevenson ever wrote. All of them, practically, are addressed to very intimate friends, and throw light especially on the writer's early youth and manhood. Sufficient time having passed to make it fitting and proper, it was decided to publish these letters; but not in one separate volume where their relation to others, and to the various periods of the writer's life would not be clearly marked. For the con-venience of the reader it seemed better to rearrange the entire collection, not to retain the separation into groups, and therefore the Vailima letters to Sidney Colvin, hitherto forming a volume by themselves, are here

distributed in their chronological order among the others.

L. Frank Baum, author of "The Wizard of Oz," "The Woggle Bug," "Father Goose," etc., filed a petition in bankruptcy in the District Court of Los Angeles, Saturday. In the petition the liabilities are scheduled at \$12,-600 and the assets at \$85, the latter consisting of two suits of clothing, a typewriting machine and a book of references. The debts are said to be for advertising with Chicago publishing houses. It is said by his friends that he got into financial straits through a lecture tour in which he was engaged. It is added that his financial difficulties have in no way been brought about through his work as a writer of children's books, and his ability in this respect should soon be able to resuscitate his fallen fortunes. Meanwhile his engagements with his publishers, The Reilly & Britton Co., will go on undisturbed. are to be two publications by Mr. Baum this year-"The Sea Fairies," a book along the lines of his previous stories for little tots, and "The Daring Twins," a story for boys and girls of the ages of twelve to eighteen.

BUSINESS NOTE.

Boston, Mass.—Williams Bookstore, Worcester, have just opened a large store at 349 Washington Street, where four floors have been engaged. It will have a window frontage of 65 feet on the busiest thoroughfare of the city. It will be Mr. Williams' headquarters hereafter.

NEW YORK CITY.—The publishing business of B. W. Dodge & Company, at 43 W. 27th Street, has been taken over in its entirety by the William Rickey Company. The new firm succeeds to all the assets and assumes all the liabilities of B. W. Dodge & Company.

AUCTION SALES.

JUNE 12, 13, 2:30 P.M.—Private library of the late Charles A. Greene, of Summit, N. J. (Pt. 2, No. 405.)—Merwin-Clayton.

June 14, 2:30 p.m.—Books on American history, autographs, book-plates, etc. (No. 406.)—Merwin-Clayton.

June 15, 16, 2:30 P.M.—Miscellaneous books. (No. 407.)—Merwin-Clayton.

June 19, 20, 2:30 P.M.—Catalogue of a further portion of the library of the late Edward Everett Hale, with some additions. (No. 408.)—Merwin-Clayton.

BIBLIOGRAPHIC NOTES.

CATALOGUES OF NEW AND SECOND-HAND BOOKS.

Toronto Antiquarian Book Co., 307 Yonge St., Toronto, Canada, Spring catalogue of new, rare and standard books, Canada, United States, ceramics, colored plate books, etc. (No. 48, 620-504 titles.)

Henry Young & Sons, 12 South Castle St., Liverpool, Eng., Catalogue of rare and interesting books from the Charles Butler library and other sources. (Pt. 421, 379)

CLASSIFIED ADVERTISING

One line, \$5; two, \$8; three, \$12; four, \$15 a year. For special rates for "Books Wanted" see that heading.

BOOK MANUFACTURING

COMPLETE BOOK MANUFACTURING

- Braunworth & Co., 16 Nassau St., Brooklyn, N. Y. Near Brooklyn Bridge. Printers and Binders.
 Large and complete facilities for Book making. Write for representative to call. Consultation invited.
- **Burr Printing House,** Frankfort and Jacob Sts., New York. Complete facilities for composition, electrotyping, presswork and binding.
- W. B. Conkey Company, Book Manufacturers for Publishers and Authors; composition; electrotyping; presswork; bookbinding. We have the latest and most up-to date machinery and a larger equipment than any other plant in America. First class work; prompt service; splendid shipping facilities; right prices Works, Hammond, Indiana; Chicago Office, 204 Dearborn Street.
- The De Vinne Press, 395 Lafayette St., New York, Fine Book Work, Illustrated and Plain. Privately Printed and Limited Editions. Magazines and Catalogues of All Descriptions Electrotyping, Cloth and Pamphlet Binding.
- Isaac Goldmann Co., 200-204 William Street, New York. Up-to-date Equipment for printing of every description. Composition in all Modern Languages. Presswork on Rotary, Cylinder and Harris Presses.
- William G. Hewitt, 61-67 Navy St., Brooklyn, N. Y., Manufacturer of books, catalogs and magazines at the best competitive prices. Composition, electrotyping, stereotyping, presswork and pamphlet binding.
- Write to L. H. Jenkins, Richmond, Va., for the manufacture of books, composition, printing or binding. Largeplant devoted exclusively to edition work. Work for publishers a specialty. Right prices.
- J. B. Lyon Company, Albany. Law and subscription book makers. General printers. Twenty-five composing machines, forty presses. Complete electrotype and stereotype foundries and binderies
- The Merrymount Press. D. B. Updike, 232 Summer St., Boston, undertakes all classes of printing which demand fine types, good press work, accurate proof-reading and tasteful, simple typographic treatment.
- The Norwood Press, Norwood, Mass.
 J. S. Cushing Co., Composition and Electro.
 Berwick & Smith Co., Presswork
 E. Fleming & Co., Binding
 New York Office: N. J. Smith, 32 Union Square.
- The Plimpton Press, Norwood, Mass., New York Office, 70 Fifth Ave. All kinds of Book Printing. Binding in Cloth and Fine Leather. "Perfect Bookmaking in its Entirety."
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